

FUNDERS

Ontario 

Kent Fitzhugh

Senior Business Advisor
Ministry of Economic Development, Job
Creation and Trade

The Ministry of Economic Development, Job Creation and Trade supports Ontario businesses by driving economic growth, attracting investment, and helping create jobs across the province.

ontario.ca

Ontario 

Adam Cameron

Regional Program Manager
Ministry of Labour, Immigration, Training,
and Skills Development

The Ministry of Labour, Immigration, Training and Skills Development supports businesses by providing workforce training, employment services, and access to talent, while promoting safe and fair workplaces.

ontario.ca

Ontario 

Alex de Wit

Economic and Business Advisor
Ministry of Rural Affairs

The Ministry of Rural Affairs ensures prosperity across the province by supporting business development and vibrant communities in rural Ontario.

ontario.ca

FUNDERS



Louis Bedard

Regional Development Advisor
Ministry of Tourism, Culture, and Gaming

The Ministry of Tourism, Culture and Gaming supports businesses through funding programs, partnerships, and initiatives that grow tourism, culture, and local economic development.

ontario.ca



Dale Allen

Board Member
Cornwall Tourism Development Fund

The Cornwall Tourism Development Fund is a key initiative aimed at enhancing tourism in Cornwall, Ontario.

cornwalltdf.ca



Bonnie Ruddock

Executive Director
RTO9

RTO9 is a regional tourism organization funded by the Ministry of Tourism, Culture, and Gaming that coordinates regional tourism programs, marketing strategies, and partnerships.

rto9.ca

FUNDERS



Denis Lapierre

Executive Director
ACC Futures

ACCFutures supports businesses through financing, advisory services, and community economic development initiatives that help entrepreneurs start, grow, and expand.

accfutures.ca



Laura-Lee Brenneman

Manager, Business Center
Business Development Canada (BDC)

BDC supports businesses through financing, advisory services, and capital solutions that help entrepreneurs start, grow, and scale their companies.

bdc.ca



Carl Lamarche

*Development Officer, Business Innovation
and Community Development*
FedDev Ontario

FedDev Ontario supports businesses through funding and strategic investments that drive innovation, growth, and economic development across southern Ontario.

feddev-ontario.canada.ca

FUNDERS



Mireille Lemire

Business Advisor

Cornwall SDG Business Enterprise Centre (CBEC)

CBEC supports businesses through advisory services, training programs, and resources that help entrepreneurs start, grow, and transition their businesses.
businessenterprisecentre.ca



Dana McLean

Economic Development Officer

City of Cornwall

Cornwall provides funding through various community improvement programs to aid development, and support entrepreneurs in our community.
choosecornwall.ca & cornwall.ca



Kat Rendek & Cory Hagen

Planning and Economic Development Services

SDG Counties

SDG Counties invest in business and tourism growth through regional marketing strategies, the Regional Incentives Programs, and the Regional Tourism Grant. Further support is offered by local municipalities.
sdgcounties.ca

FUNDERS



EDC is Canada's export credit agency, supporting Canadian businesses to grow internationally through financing, insurance, and trade expertise.
edc.ca



The SOFII loan program supports high-growth, innovative small and medium-sized enterprises in rural and urban communities by offering loans to support all aspects of growth challenges facing them.
sofii.ca



FCC provides loans, funding, and expert advice to help farms and agri-businesses grow and manage their operations.
fcc-fac.ca

COMMUNITY SUPPORT



Anne Leduc

Executive Director
Glengarry Inter-Agency Group (GIAG)

GIAG supports businesses through employment services, workforce training, and hiring support that help employers build and retain skilled teams.
giag.ca



Kim Greggain

Executive Director
Job Zone d'Emploi

Job Zone d'emploi is a non-profit organization based in Cornwall, Ontario, that supports both job seekers, and employers.
www.jobzonedemploi.ca



Martha Rochon

Executive Director
Eastern Ontario Training Board (EOTB)

The Eastern Ontario Training Board provides local labor market information, connects employers and job seekers, and supports skills development across the region.
eotb-cfeo.on.ca

COMMUNITY SUPPORT



Angela Bero

Executive Director
Cornwall & Area Chamber of Commerce

The Cornwall & Area Chamber of Commerce serves as a vital advocate for local businesses, representing over 500 members and acting as the voice of the business community.

cornwallchamber.com



St. Lawrence
College

Jennifer Haley

Dean, Professional Services
St. Lawrence College

St. Lawrence College is a College of Applied Arts and Technology with campuses in Kingston, Brockville, and Cornwall.

stlawrencecollege.ca





DISCOVER FUNDING OPPORTUNITIES IN SDG COUNTIES



REGIONAL INCENTIVES PROGRAM (RIP)

Business investment
and expansion



REGIONAL TOURISM GRANT (RTG)

Tourism development
and growth



COMMUNITY IMPROVEMENT PLANS (CIPs)

Local revitalization
and investment



SCAN FOR DETAILS

ARE YOU READY TO GROW?

Explore funding streams, eligibility,
and application details.

➔ Discover Funding opportunities in SDG Counties

GOVERNMENT FUNDING & SUPPORT PROGRAMS

The following is not meant to be an exhaustive list, but a starting point! Financing and government support programs are often limited by certain intake periods and may not always be available.

Entrepreneurship & Small Business

- Business Enterprise Centre Advisory Services
- Starter Company Plus
- Summer Company
- Succession Ontario
- Futurpreneur Canada
- Foodpreneur Advantage
- BDC Start-Up Financing
- Women Entrepreneurship Strategy
- Black Entrepreneurship Program
- Fondation Franco-Ontarienne Micro-credit
- Mitacs Accelerate
- Launch Lab
- Federal Tax Deferrals
- Ontario Provincial Tax Relief
- Ontario Regional Opportunities Investment Tax Credit

Technology, Innovation, R&D

- Industrial Research Assistance Program (NRC-IRAP)
- Strategic Response Fund
- Canada Digital Adoption Program
- Digitalization Competence Centre
- Ontario Centre of Innovation
- OCI Critical Industrial Technologies
- South Ontario Fund for Investment in Innovation (SOFII)
- SR & ED Tax Credit
- Ontario Innovation Tax Credit
- Regional Economic Growth Through Innovation
- Critical Minerals Processing Fund
- Clean Economy Investment Tax Credits
- Accelerated Investment Incentive

GOVERNMENT FUNDING & SUPPORT PROGRAMS

Workforce, Wage & Employment Support

- Ontario Job Grant
- Ontario Skills Development Fund
- Skills Advance Ontario
- Youth Employment and Skills Program
- Brokered Incentive Agreement
- Ontario Youth Apprenticeship Program
- Canada Summer Jobs
- Student Work Placement Program
- Work Ready Program
- Work-Sharing Program
- Co-operative Education Tax Credit
- Apprenticeship Training Tax Credit
- WSIB Premium Rebates
- ChooseCornwall.ca Job Board
- Job Zone d'emploi Job Board
- Yournextjob.ca
- Canada Job Bank
- Invest Ontario Fund

Export, Trade & Tariff Relief

- Export Development Canada Programs
- Ontario Together Trade Fund
- Market Diversification & Trade Resiliency Initiative
- CanExport SMEs
- Canada-Ontario Workforce Tariff Response
- Regional Tariff Response Initiative
- Trade-Impacted Communities Program
- EDC Trade Impact Program
- BDC Manufacturing Tariff Relief
- Protecting Ontario Account
- CBSA Duty Relief / Drawback Programs
- Surtax Remission Orders

GOVERNMENT FUNDING & SUPPORT PROGRAMS

Manufacturing

- Eastern Ontario Development Fund (EODF)
- Advanced Manufacturing and Innovation Competitiveness Fund
- Ontario Made Manufacturing Investment Tax Credit
- Regional Defence Investment Initiative
- Ontario Gasoline Tax Refund Program
- Ontario Tax Credit for Manufacturing and Processing
- Excellence in Manufacturing Funding Programs

Tourism & Culture

- Cornwall Tourism Development Fund (TDF)
- SDG Regional Tourism Grant
- Tourism Innovation Challenge
- RTO9 Partnership Fund Program
- Experience Ontario Program
- Ontario Cultural Attractions Fund
- Ontario Creates
- Canadian Film or Video Production Tax Credit

Debt Financing

- Canada Small Business Financing Program
- Business Development Bank of Canada (BDC)
- ACCFutures
- Private Sector Financing (Banks, Credit Unions)

Agriculture

- Sustainable Canadian Agricultural Partnership
- Agricultural Clean Technology Program
- AgriMarketing Program
- Farm Credit Canada (FCC)
- Advance Payments Program
- AgriInvest
- AgriStability

GOVERNMENT FUNDING & SUPPORT PROGRAMS

Local Funding & Incentive Programs

- Akwesasne Economic Development Fund
- Cornwall Municipal Grants
- Cornwall Heart of the City Program (CIP)
- Cornwall Brownfield Program (CIP)
- Cornwall Renaissance Housing Program (CIP)
- Medical Recruitment Relocation Program
- Medical Scholarship Program
- SDG Regional Incentives Program
- Ontario Trillium Program
- Francophone Community Grants
- Rural Ontario Development (ROD) Program
- Indigenous Economic Development Fund
- Township of South Stormont CIP and Brownfield Grants
- Township of North Glengarry CIP Grants and Loan Program
- Township of North Glengarry Community Grants
- Township of South Glengarry CIP Grant
- Township of North Dundas CIP Grants and Loan
- Municipality of South Dundas CIP Grants and Loans
- Township of North Stormont CIP

GROWTH IN THE REGION



Businesses love growth, and our region is growing!

More people means more customers
and a larger workforce pool.

Statistics Canada estimates Cornwall's population to be 54,346 in 2025, representing a change in population of 10.02% from 2020 to 2025.

The population of SDG is estimated to be 72,324 while the Ontario portion of Akwesasne is estimated at 1,947.

In all, the combined Cornwall, SDG and Akwesasne population is estimated to be 128,617 – a growth of 7.15% from 2020 to 2025.

Geography	2025	2020-2025 Change	2020-2025 Change%	Average Annual Growth	Average annual growth rate
North Stormont	7,946	492	6.44%	98	1.29%
South Stormont	14,602	736	5.23%	147	1.05%
North Dundas	12,706	556	4.55%	111	0.91%
South Dundas	11,943	644	5.64%	129	1.13%
North Glengarry	10,772	512	4.88%	102	0.98%
South Glengarry	14,355	619	4.49%	124	0.90%
SDG	72,324	3,559	5.11%	712	1.02%
Cornwall	54,346	4,975	10.02%	995	2.00%
Akwesasne (Part) 59	1,947	132	7.19%	26	1.44%
SDG Census Division	128,617	8,666	7.15%	1,733	1.43%

Source: Statistics Canada. [Table 17-10-0155-01 Population estimates, July 1, by census subdivision, 2021 boundaries](#)

HOW TO WRITE A SUCCESSFUL FUNDING APPLICATION

1

Research & Target the Right Funder

- Ensure alignment: Verify that the grant-maker's mission matches your goals.
- Study past winners: Review previously funded projects to understand the agency's priorities.
- Follow the rules: Adhere strictly to word counts, font sizes, and mandatory attachments.

2

Prepare the Narrative

- Tell a compelling story: Frame your proposal by explaining the broader context, specific problem, and presenting your project as the clear solution.
- Mirror the funder's language.
- Avoid jargon.

3

Back it Up with Data

- Focus on impact: Funders care about data, transformation, and community benefit. Support with evidence.
- Set measurable objectives: Outline how you will evaluate your progress using clear, realistic, and time-bound metrics.
- Highlight capacity: Demonstrate that your team has the skills and resources to execute the project.

4

Build a Realistic Budget

- Review eligible expenses: Verify that your costs align with what the funder will cover.
- Be detailed: Craft a specific budget that accounts for potential delays or contingencies.
- Outline sustainability: Describe how you plan to manage the project after the initial grant funding ends.

5

Review & Submit

- Start early: Everything takes longer than expected.
- Seek feedback: Ask peers to review your draft.
- Submit early: Avoid last-minute glitches by submitting at least one day prior to the cutoff date.